

**FEDERATION OF ONTARIO COTTAGERS' ASSOCIATIONS**  
**Statement of Revenue & Expenditures**  
*Approved as of March 4, 2011*

*Draft, unaudited*

**2010**

		<b>2011 Budget</b>	<b>Year End</b>
Notes	<b>Revenue</b>		
	1 Membership Dues	150,000	159,159
	Doubtful Accounts		(14,951)
	2 Other Revenue	30,000	33,604
	3 Private sector	40,000	19,074
	Public sector	\$ 127,500	\$ 94,590
	<b>Total Revenue</b>	<b><u>347,500</u></b>	<b><u>291,475</u></b>
	<b>Expenditures</b>		
	Operating Expenses:		
	Direct Mail	11,000	9,101
	General Office Expenses	12,000	10,838
	4 Marketing	12,000	10,296
	Member Support	4,000	4,605
	Professional Fees	4,000	6,874
	Rent	10,500	10,238
	6 Salaries, fees & benefits	145,000	126,924
	Seminars & Events	9,000	8,407
	Telephone & Internet	3,500	3,597
	Travel	7,000	5,857
	Web site development	2,000	830
	<b>Total Operating Expenses:</b>	<b><u>220,000</u></b>	<b><u>197,566</u></b>
	Programs:		
	Bearwise	15,000	-
	Docktalk		-
	Fire Prevention Program	15,000	7,107
	MNR - SNO	25,000	47,079
	Lake Partners - MOE	72,500	39,801
	Lake Plans - Trillium Foundation		603
	<b>Total Programs:</b>	<b><u>127,500</u></b>	<b><u>94,590</u></b>
	<b>Total Expenditures</b>	<b><u>347,500</u></b>	<b><u>292,156</u></b>
	<b>Surplus (deficit)</b>	<b><u>\$ -</u></b>	<b><u>\$ (681)</u></b>

2009 10 FOCA Budget Draft

1 \$5000 NET INCREASE

Other Revenue includes advertising,  
events revenue, merchandise sales,

2 insurance marketing

Private Sector = corporate

3 sponsorships see next sheet

5 Corporate appeals, Merchandise

6 2.5 x FTE, P/T bookkeeper, P/T student